

This notice has been translated from the original Japanese text of the timely disclosure statement dated April 30, 2013 and is for reference purposes only. In the event of any discrepancy between the original Japanese and this translation, the Japanese text shall prevail.

## CAUTIONS REGARDING FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements, such as Unicharm Corporation's current plans, strategies, and future performance. These forward-looking statements are based on judgments obtained from currently available information. Please be advised that, for a variety of reasons, actual results may differ materially from those discussed in the forward-looking statements. Events that might affect actual results include, but are not limited to, economic circumstances in which Unicharm Corporation operates, competitive pressures, relevant regulations, changes in product development, and fluctuations in currency exchange rates.

**FY2013 Consolidated Financial Results for the Fiscal Year Ended March 31, 2013  
(April 1, 2012 through March 31, 2013); Flash Report  
[Japanese Standards]**



April 30, 2013

Listed Company Name: **Unicharm Corporation**  
 Listing: **First Section, Tokyo Stock Exchange**  
 Code Number: **8113**  
 URL: **http://www.unicharm.co.jp/**  
 Company Representative: **Takahisa Takahara, President and Chief Executive Officer**  
 Contact Person: **Shigeru Asada, Executive Officer, General Manager of Accounting Dept.**  
 Telephone Number: **+81-3-3451-5111**  
 Planned Date of General Shareholders' Meeting: **June 26, 2013**  
 Planned Commencement Date of Dividend Payments: **June 6, 2013**  
 Planned Filing Date of Securities Report: **June 27, 2013**  
 Preparation of Any Additional Explanatory Documents for Full Year Financial Results: **None**  
 Holding of Any Briefing Session for Full Year Financial Results: **Yes**

**(Securities Analysts, Institutional Investors)**

(Amounts less than one million yen have been truncated)

**1. Consolidated Financial Results for FY2013 (April 1, 2012 through March 31, 2013)**

**(1) Consolidated financial results**

(Figures in percentage represent increases or decreases from the same period last year)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY2013	495,771	15.7	59,488	14.6	65,012	34.4	43,121	59.8
FY2012	428,391	13.6	51,900	11.5	48,361	12.1	26,981	-19.6

(Note) Comprehensive income: FY2013: ¥71,982 million (143.7%)

FY2012: ¥29,537 million (-8.9%)

	Net Income Per Share	Net Income Per Share Adjusted for Residual Shares	Net Income to Shareholders' Equity	Ordinary Income to Assets	Operating Income to Net Sales
	Yen	Yen	%	%	%
FY2013	233.75	209.56	17.2	12.9	12.0
FY2012	144.95	130.05	13.0	10.6	12.1

(Reference) Equity method investment gain or loss: FY2013: ¥20 million

FY2012: ¥19 million

**(2) Consolidated financial position**

	Total Assets	Net Assets	Ratio of Shareholders' Equity	Net Assets Per Share
	Millions of Yen	Millions of Yen	%	Yen
As of March 31, 2013	535,055	329,201	54.2	1,521.78
As of March 31, 2012	472,497	243,207	45.1	1,156.46

(Reference) Equity: As of March 31, 2013: ¥289,767 million  
As of March 31, 2012: ¥213,074 million

**(3) Consolidated cash flows**

	From Operating Activities	From Investing Activities	From Financing Activities	Cash and Cash Equivalents at the End of Fiscal Year
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
FY2013	68,758	(53,304)	(28,653)	68,211
FY2012	59,570	(58,861)	(36,513)	75,926

**2. Cash Dividends**

	Annual Dividends					Total Amount of Cash Dividends (annual)	Dividend Payout Ratio (consolidated)	Ratio of Total Amount of Dividends to Shareholders' Equity (consolidated)
	End 1st Q	End 2nd Q	End 3rd Q	Year-End	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of Yen	%	%
FY2012	—	16.00	—	16.00	32.00	5,930	22.1	2.9
FY2013	—	17.00	—	17.00	34.00	6,369	14.5	2.5
FY2014 (projection)	—	18.00	—	18.00	36.00		20.0	

(Note) Regarding the Zero Coupon Convertible Bonds due 2013 that were issued on September 24, 2010, the Company has set the redemption date on May 10, 2013. The dividend payout ratio (consolidated) for the FY2014 (projected) is calculated based on the number of shares after the impact from the advance redemption is taken into consideration.

**3. Projected Consolidated Financial Results for the FY2014 (April 1, 2013 through March 31, 2014)**

(Figures in percentage represent increases or decreases from the preceding period)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income Per Share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
First Half	271,000	15.4	29,800	7.4	26,800	16.8	13,700	-14.3	70.40
Full Year	580,000	17.0	70,000	17.7	65,000	-0.0	35,000	-18.8	179.87

(Note) Regarding the Zero Coupon Convertible Bonds due 2013 that were issued on September 24, 2010, the Company has set the redemption date on May 10, 2013. Net income per share is calculated based on the number of shares after the impact from the advanced redemption is taken into consideration.

\* Notes

**(1) Change in major subsidiaries during the period (or any change of specified subsidiaries accompanying a change in the scope of consolidation): Yes**

Number of new consolidated subsidiary: 1

Company name: Unicharm Consumer Products (Jiangsu) Co., Ltd.

**(2) Change in accounting policies or estimates and retrospective restatements**

(i) Change in accounting policies in accordance with revision of accounting standards: None

(ii) Change in accounting policies other than item (i) above: None

(iii) Change in accounting estimates: None

(iv) Retrospective restatements: None

**(3) Number of issued and outstanding shares (common shares)**

(i) Number of issued and outstanding shares (including treasury shares):

As of end of FY2013: 206,944,773 shares

As of end of FY2012: 206,944,773 shares

(ii) Number of treasury shares as of end of period:

As of end of FY2013: 16,531,662 shares

As of end of FY2012: 22,697,728 shares

(iii) Average number of shares during the period:

Apr - Mar FY2013: 184,479,315 shares

Apr - Mar FY2012: 186,144,880 shares

(Notes)

1. The Company has acquired 2,064,500 shares of treasury stock pursuant to the provision of Article 459 Paragraph 1 Item 1 of the Companies Act.

2. The Company has disposed of 6,999,182 shares upon conversion of convertible bonds into shares and 1,231,800 shares of treasury stock upon exercise of stock options.

**(Reference) Outline of non-consolidated business results**

**1. Non-consolidated Financial Results for FY2013 (April 1, 2012 through March 31, 2013)**

**(1) Non-consolidated financial results**

(Figures in percentage represent increases or decreases from the preceding period)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY2013	241,347	3.8	22,766	15.4	35,290	42.0	27,100	79.2
FY2012	232,611	16.0	19,734	25.1	24,852	12.4	15,123	-54.3

	Net Income Per Share	Net Income Per Share Adjusted for Residual Shares
	Yen	Yen
FY2013	146.90	131.64
FY2012	81.25	72.77

**(2) Non-consolidated financial position**

	Total Assets	Net Assets	Ratio of Shareholders' Equity	Net Assets Per Share
	Millions of Yen	Millions of Yen	%	Yen
As of March 31, 2013	316,180	197,754	62.3	1,035.00
As of March 31, 2012	310,393	152,684	48.9	823.49

(Reference) Equity: As of March 31, 2013: ¥197,077 million

As of March 31, 2012: ¥151,726 million

**2. Projected Non-consolidated Financial Results for the FY2014 (April 1, 2013 through March 31, 2014)**

Projected non-consolidated financial results are not stated in presentation due to lack of any significance in terms of investment information.

(\* Presentation regarding status of audit procedures)

This Consolidated Financial Results for the Fiscal Year Ended March 31, 2013 is not subject to the audit procedures under the Financial Instruments and Exchange Law, and as of the date of disclosure hereof, the audit procedures for financial statements under the Financial Instruments and Exchange Law are being carried out.

(\* Explanation regarding proper use of the projected results and other notes)

Projections stated herein are based on currently available information and the Company's assumptions and beliefs that were judged to be valid as of the announcement date hereof. Therefore, actual results may differ for various factors. Please refer to —“1. Analysis of Operating Results and Financial Position” section on page 2 for further details.

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

## 1. Analysis of Operating Results and Financial Position

### (1) Analysis of operating results

Comparison with actual results for the preceding fiscal year

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales	428,391	495,771	67,380	15.7
Operating income	51,900	59,488	7,587	14.6
Ordinary income	48,361	65,012	16,651	34.4
Net income	26,981	43,121	16,140	59.8

Comparison with projected results

	Projection for FY2013 (Note) (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales	490,000	495,771	5,771	1.2
Operating income	59,400	59,488	88	0.1
Ordinary income	65,000	65,012	12	0.0
Net income	43,100	43,121	21	0.1

(Note) The projected results for FY2013 are as described in “Notice Concerning the Revisions to the Projected Consolidated Financial Results for the Fiscal Year Ending March 2013” announced on April 26, 2013.

By region

	Net sales (Note)			Operating income		
	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)
Japan	229,083	236,993	7,910	29,319	30,897	1,578
China	56,345	72,286	15,941	9,290	9,091	(199)
Others	142,962	186,490	43,528	13,467	19,523	6,056

(Note) Net sales represent those to external customers.

#### 1. Overview of the overall earnings in the period under review

In light of the economic environment surrounding the Company and its group companies during the fiscal year under review, there was anxiety about the effects of the boycott of Japanese products in China stemming from the controversy over the Senkaku Islands. However, because our products are very popular among customers due to their quality and being necessities of everyday life, product of demand remained solid for the personal care products. In addition, during the latter half of the period, expectations for economic recovery by the change of government led to a rebound at the Nikkei Stock Average, and the yen tended to become weaker in the foreign exchange markets.

In this management environment, with respect to overseas markets, the Company has launched products to meet the local needs for the countries in which it operates and has prompted the expansion of its distribution areas and production sites in order to increase shares and sales. In the Japanese market, which faces falling birth rates and aging of the population, it has made a new value proposition with aggressive marketing campaigns, and endeavored to revitalize the market.

As a result, the Company’s net sales, operating income, ordinary income, and net income for the consolidated fiscal year under review reached ¥495.771 billion (up 15.7% YOY, or up 15.1% YOY in real terms excluding the influence of foreign exchange fluctuations), ¥59.488 billion (up 14.6% YOY, or up 13.4% YOY in real terms

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excluding the influence of foreign exchange fluctuations), ¥65.012 billion (up 34.4% YOY), and ¥43.121 billion (up 59.8% YOY), respectively.

2. Overview of the operation by main business segment

Financial results by segment are as described below.

1) Personal Care Business

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales (Note)	362,885	417,187	54,302	15.0
Operating income	48,214	55,478	7,263	15.1

(Note) Net sales represent those to external customers.

As a result, the net sales and operating income in personal care businesses for the fiscal year under review were ¥417.187 billion (up 15.0% YOY) and ¥55.478 billion (up 15.1% YOY), respectively.

● Baby Care Products

In Japan, the Company adopted the “Air Silky” sheet, a new material with fluffy woven ultrafine fibers of a fine texture that is like silk for the *Moony*, which is very popular as a disposable diaper that is less irritating and gentle to the skin, and improved products with 40% less rubbing than our preceding products. In addition, from the *Moony Pants* series that adopts a new flexibly stretchy material “Softretch®,” we responded to the need for peace of mind regarding skin problems of babies by launching improved products by adding the “Quilt-sheet”—a new material with soft and fluffy touch—to the outside of the diapers. From the *Mamy Poko Pants* series, which are popular for their cute Disney character designs, reasonable prices and excellent absorption, we launched an improved product that offers enhanced “anti-leakage” feature by adding the “Nihon Saitaka Anshin Guard\*” to the gather at the crotch to prevent leakage.

From the *Oyasumi Man* series, which is popular as bedtime underwear for children who have grown out of daytime diapers, the Company expanded its range by adding a large size (for children weighing between 9 and 14 kg) to the existing product lineup.

In overseas, we have made efforts to increase our shares and sales by promoting the sales of products that meet local needs; for instance, *Mamy Poko Pants Standar* disposable diapers for the middle class in Indonesia, and *Mamy Poko Happy Pants* daytime disposable diapers in Thailand.

\* As for domestic major disposable diapers, researched by Unicharm Corporation in August 2012.

● Feminine Care Products

In Japan, while the market as a whole is shrinking, the Company launched for limited sales products that incorporated a cute flower design to *Sofy Hada Omoi Ultra Super Slim* of sanitary napkin with a gentle feel for sensitive skin during their period. We also launched the *Sofy Body-Fit Long-Time Absorption Slim*, which provides extended reliability throughout a heavy day, even though it has a slim profile. In addition, the Company launched products with an improved leakage prevention function from the *Sofy Super Sound Sleep Guard* series, which provide for a good night’s sleep with peace of mind during the period. From the *Center-In Compact Slim* series, which are compact-sized sanitary napkins convenient for going outside, we have also released a limited number of products with gentle, spring-like pastel colors and “heart” patterns for packaging and individual wrapping. In this way, the Company endeavored to revitalize the market by establishing a unique position with the added value of “skin care,” “reliable absorbency,” and “compact design,” while meeting increasingly diversified consumer needs.

Overseas, in China, we promoted sales of the *Sofy Body Fit Super Slim 0.1* super-slim-type napkin, which is very popular for its reliable absorption, *Sofy Super Sound Sleep Super Slim*, which is highly appreciated for a good night’s sleep with peace of mind, and *Sofy Pocket Magic*, a popular, easy-to carry stylish napkin. In Indonesia, the Company endeavored to expand our share by launching *Charm Extra Dry Day Wing 23cm* and *Charm Extra Night Wing 29cm* to meet the needs for skin comfort.

● Health Care Products

From the *Charm-Nap Kyusui Sarafi* incontinence care series, which are popular to ease anxiety about light incontinence, the Company launched *Charm-Nap Kyusui Sarafi with Wings 15cc*, a product for light incontinence with wings to ease anxiety about slippage and leakage from the sides. From the *Liferee Comfortable Pads* series, we also launched excellent absorption-type *Liferee Comfortable Pads Tokuni Ooi Toki mo Chojikan Anshin 270cc* and improved products of *Liferee Sono Shunkan mo Anshin 300cc*. In this way, we have made efforts to enhance the lineup and meet the needs of consumers. The Company totally renewed the product packages so that customers are easily able to select the product most suitable to their conditions. Moreover, we were engaged in active sales promotions through TV commercials, our website, consultations at shops, and creating a shopping space to fit the bodily movements of daily life, in order to increase our share. From the *Unicharm Chorittai® Mask* series, which are popular for their high blocking features and pleasant fitting, we launched improved products by adopting for the ear-hooks a stretchy “Soft stretch material,” and thus responded to the new needs for longer usage.

● Clean and Fresh Products

Within the *Wave Handy Wiper* series, which are popular as a new cleaning device, the Company launched improved products with simplified plastic packaging for the refills. In addition, we offered *Wave Handy Wiper with One Green-Fragrance Wipe* and *Eight Green-Fragrance Replacement Wipes for All Wave Handy Wipers*, the first such handy wiper with fragrance in the *Wave* series. In this way, we have met the needs of consumers. From the *Silcot Jokin Wet Tissues* series, which are popular for the ease with which they come out of the container and their ability to wipe away dirt, we released a new product with fragrance, *Silcot Jokin Wet Tissues Fresh Floral Fragrance*. We also endeavored to revitalize the market by encouraging home-oriented consumers to use wet tissues in their living spaces. From the baby wipe *Moony Oshirifuki* series, we launched improved products of *Moony Oshirifuki Flushable Type* using a unique new manufacturing process “Steam jet” to create a softer and more flexible product. We adopted a cute design of steric “Baby Pooh” on the container of *Moony Oshirifuki “Clean without friction” “Soft materials”* series. The container is also equipped with the *Moony*’s unique feature, “lift-up function”\* so that when the contents run low, the user can press a button to raise the bottom, making it easier to pull out the remaining wipes.

\* Patent pending.

2) Pet Care Business

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales (Note)	59,557	73,182	13,625	22.9
Operating income	3,173	3,618	444	14.0

(Note) Net sales represent those to external customers.

As a result, net sales and operating income in pet care businesses for the fiscal year under review were ¥73.182 billion (up 22.9% YOY) and ¥3.618 billion (up 14.0% YOY), respectively.

The Company has worked to develop products to meet the needs of consumers and create new markets, and endeavored to revitalize the market and promote sales through the segmentation of the products based on the five major trends among Japanese pet owners: “indoor pet keeping,” “popularity of smaller dogs,” “aging of pets,” “pet obesity,” and “pet health” as well as utilizing TV commercials.

In the pet food business, the Company launched the *Gaines Dog Selection* half-raw pet food by types of dogs in order to respond to the increase in small dogs and the accompanying growth in the market for the relevant dog breeds. In addition, we have responded to the diversity of cat preferences and concerns about cats’ health and launched new products such as *Neko Genki for Multiple Cats*, *Neko Genki for Cat Weight Maintenance after Neutering*, *Silver Spoon Against Lower Urinary Tract Disorder* and *Neko Genki Against Lower Urinary Tract Disorder*.

In the pet toiletry business, the Company launched *Deo Sheet Deodorant Sheets with Mild Fragrance*, *Deo Sand Cat Litter for Multiple Cats*, and *Deo Sand Scented Deodorant Paper Litter*, which all use matching deodorizing technology to eliminate the irritating smell with scents. We have even responded to customers’ requests by adding the SSS size to the existing sizes of diapers for pets.



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In overseas, the Hartz Mountain Corporation in the U.S. had good business results with *Hartz UltraGuard Pro* - a dropping repellent for fleas and ticks, and in March, an improved version of “Dog Pad” (a non-leaking sheet for urination and defecation) was released.

3) Other Businesses

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales (Note)	5,948	5,401	(547)	-9.2
Operating income	487	360	(126)	-26.0

(Note) Net sales represent those to external customers.

As a result, net sales and operating income in other businesses for the fiscal year under review were ¥5.401 billion (down 9.2% YOY) and ¥360 million (down 26.0% YOY), respectively.

In the category of business-use products utilizing its core non-woven fabric and absorbent, the Company intensively promoted the sales of industrial materials.

3. Projected results for FY2014

	Projected results for FY2014 (Millions of Yen)	Actual results for FY2013 (Millions of Yen)	Difference (Millions of Yen)	Rate of difference (%)
Net sales	580,000	495,771	84,229	17.0
Operating income	70,000	59,488	10,512	17.7
Ordinary income	65,000	65,012	(12)	-0.0
Net income	35,000	43,121	(8,121)	-18.8
Net income per share	179.87	233.75	(53.88)	-23.1

Looking at the environment surrounding the Company and its group companies, markets in target Asian countries are anticipated to keep growing in accordance with economic growth. In Japan, economic recovery resulting from the change in government is anticipated, but we assume that uncertain conditions will continue, due to the harsh employment picture and the effects of deflation.

It is expected that the purchasing costs of raw materials will increase due to the surging demand for raw materials in growing emerging economies and the influence of exchange rate.

In this management environment, the Company and its group companies will continue to offer the world’s first and best products and services that will provide all the people in the world with comfort, happiness and joy.

In Japan, we continue to offer high value-added products reflecting consumer needs and lead the revitalization of the domestic market in the personal care business area.

In the pet care business, the Company will respond to the increasing pet-related demand by working to develop products linked to the five major trends among Japanese pet owners: “indoor pet keeping,” “popularity of small dogs,” “aging of pets,” “pet obesity,” and “pet health,” and also by working to create a new market.

In overseas, we will endeavor to revitalize the market by providing products that meet local needs and through aggressive marketing campaigns.

As a result of the aforementioned efforts, net sales, operating income, ordinary income and net income for FY2014 are projected to be ¥580 billion (up 17.0% YOY), ¥70 billion (up 17.7% YOY), ¥65 billion (down 0.0% YOY), ¥35 billion (down 18.8% YOY), respectively, on a consolidated basis. Consequently, net income per share is forecasted to decrease by ¥53.88 over the preceding fiscal year to ¥179.87.

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In the meantime, the Company's assumptions on foreign exchange rates for the main currencies are ¥90 to the U.S. dollar and ¥123.60 to the Euro.

(2) Analysis of financial position

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)
Total assets	472,497	535,055	62,557
Net assets	243,207	329,201	85,993
Ratio of shareholders' equity (%)	45.1	54.2	—

	FY2012 (Millions of Yen)	FY2013 (Millions of Yen)	Difference (Millions of Yen)
Cash flows from operating activities	59,570	68,758	9,187
Cash flows from investing activities	(58,861)	(53,304)	5,556
Cash flows from financing activities	(36,513)	(28,653)	7,860
Outstanding balance of cash and cash equivalents at the end of the fiscal year	75,926	68,211	(7,714)

Total assets as of the end of the fiscal year under review were ¥535.055 billion, up by ¥62.557 billion YOY—mainly due to increases in machinery, equipment vehicles (net) by ¥20.016 billion, buildings and other structures (net) by ¥12.361 billion, and notes and accounts receivable by ¥9.944 billion. Liabilities were ¥205.854 billion, down by ¥23.436 billion YOY, mainly due to decreases in bonds with convertible bond of ¥27.252 billion and long-term loans payable of ¥12.219 billion. Net assets were ¥329.201 billion, up by ¥85.993 billion YOY, mainly due to increases with ¥43.121 billion of net income and ¥15.327 billion of foreign currency translation adjustments.

Consequently, the ratio of shareholders' equity increased from 45.1% as of the end of the preceding fiscal year to 54.2% as of the end of the fiscal year under review.

Net cash provided by operating activities amounted to ¥68.758 billion, mainly as the result of ¥64.283 billion in income before taxes and other adjustments, ¥16.814 billion in depreciation charges, and ¥11.871 billion in corporate taxes, etc. paid.

Net cash used by investing activities amounted to ¥53.304 billion, primarily due to ¥47.875 billion in expenditures on the acquisition of tangible fixed assets, ¥20.543 billion in payments into time deposits, and ¥12.360 billion in proceeds from withdrawal of time deposits.

Net cash used by financing activities amounted to ¥28.653 billion, primarily due to ¥12.874 billion in expenditure on repayment of long-term loans payable, and ¥11.001 billion in expenditure on acquisition of treasury stocks.

As a result, the outstanding balance of cash and cash equivalents as of the end of the fiscal year under review amounted to ¥68.211 billion, down by ¥7.714 billion from the end of the preceding year.

(Reference) Changes in cash flow-related financial indicators

	As of the end of FY2009	As of the end of FY2010	As of the end of FY2011	As of the end of FY2012	As of the end of FY2013
Ratio of shareholders' equity (%)	60.2	59.7	45.5	45.1	54.2
Ratio of shareholders' equity at market value (%)	137.2	184.6	127.0	170.4	198.2
Ratio of cash flows to interest-bearing debt (year)	0.3	0.2	—	2.1	1.2
Interest coverage ratio (times)	68.4	322.3	—	123.4	213.1

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Ratio of shareholders' equity: Shareholders' equity / Total assets

Ratio of shareholders' equity at market value: Market capitalization / Total assets

Ratio of cash flows to interest-bearing debt: Interest-bearing debt / Cash flows

Interest coverage ratio: Cash flows / Payment of interest

Note 1: All the above indicators are calculated using consolidated financial figures.

Note 2: Market capitalization is calculated using the Company's total shares outstanding excluding treasury stocks.

Note 3: Cash flows from operating activities are used for calculations.

Note 4: Interest-bearing debt covers all debts for which interest is paid among those that are included in the consolidated balance sheet.

Note 5: The ratio of cash flows to the interest-bearing debt and interest coverage ratio of FY2011 are not stated, as cash flows from operating activities are negative.

(3) Basic policy regarding profit distribution and dividends for FY2013 and FY2014

The Company recognizes that it is one of its most important management policies to return profits to shareholders, and it is striving to increase corporate value by generating cash flows to achieve it. In addition, the Company will maintain its policy of increasing dividend payments in a stable and continual manner while making efforts for aggressive expansion of business investment toward enhancement and growth of corporate structure to strengthen profitability.

The company has acquired treasury stocks of 2,064,000 shares (with a total acquisition cost of ¥10.999 billion) for the period commencing on February 1, 2013 and ending on March 22, 2013 by means of the "purchase on the market at the Tokyo Stock Exchange," in line with the Company's policy of returning 50% of net income to shareholders by way of cash dividends and share buy-backs.

For the fiscal year under review, the Company will pay year-end dividends of ¥17 per share, as officially announced previously. As a result, the annual dividends will be ¥34 per share and the ratio of total amount of dividends to shareholders' equity (DOE) will be 2.5%.

In connection with the policy of returning profits to shareholders in the next fiscal term, the Company is emphasizing business investment to fulfill continuous growth. Meanwhile, as for dividend distribution, the Company will improve return of profits to shareholders by considering the DOE, where the ROE is multiplied by the payout ratio, conducting stable and continual distribution of dividends and flexibly exercising acquisition of treasury stock from time to time when necessary, on the basis of growth in the medium- and long-term consolidated performances. The Company is determined to strive for returning profits to shareholders with the target of a 20% payout ratio or higher and a 15% ROE or higher.

For FY2014, therefore, the Company's annual dividends per share will be ¥36 and interim dividends per share will be ¥18.

## 2. Management Policy

(1) Basic management policy of the Company, (2) Targeted business indicators, (3) Medium- and long-term management strategy of the Company, and (4) Issues facing the Group

These items are not stated, since there was no significant change from those described in the Consolidated Financial Results for the Fiscal Year Ended March 31, 2012 (released on April 27, 2012).

For the Consolidated Financial Results for the Fiscal Year, please refer to the following URL.

Website of the Company:

<http://www.unicharm.co.jp/ir/library/earnings/index.html>

Website of the Tokyo Stock Exchange (Listed Company Search):

<http://www.tse.or.jp/listing/compsearch/index.html>

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

3. Consolidated Financial Statements, Etc.

(1) Consolidated balance sheet

	(Millions of Yen)	
	FY2012 (as of March 31, 2012)	FY2013 (as of March 31, 2013)
<b>Assets</b>		
Current assets		
Cash and deposits	66,956	74,321
Notes and accounts receivable	50,404	60,349
Marketable securities	19,908	11,212
Merchandise and finished goods	18,067	26,254
Raw materials and supplies	14,911	17,669
Work in progress	682	861
Deferred tax assets	12,750	13,917
Other current assets	7,042	6,227
Allowance for bad debts	(86)	(85)
Total current assets	190,637	210,728
Fixed assets		
Tangible fixed assets		
Buildings and other structures (net)	32,334	44,695
Machinery, equipment and vehicles (net)	59,160	79,177
Land	11,905	17,501
Construction in progress	9,429	15,011
Other tangible fixed assets (net)	3,991	6,743
Total tangible fixed assets	*1 116,821	*1 163,129
Intangible fixed assets		
Goodwill	78,905	76,686
Other intangible fixed assets	18,804	20,707
Total intangible fixed assets	97,709	97,394
Investments and other assets		
Prepaid pension expenses	5,746	5,615
Investments in marketable securities	14,299	19,664
Deferred tax assets	45,146	36,616
Other investments	2,326	2,070
Allowance for bad debts	(190)	(164)
Total investments and other assets	67,329	63,803
Total fixed assets	281,859	324,326
Total assets	472,497	535,055

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Millions of Yen)

	FY2012 (as of March 31, 2012)	FY2013 (as of March 31, 2013)
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable	45,778	53,185
Short-term loans payable	8,267	6,228
Accrued amount payable	29,742	37,207
Accrued corporate taxes, etc.	4,348	3,234
Reserve for bonuses	4,003	4,335
Other current liabilities	14,222	17,355
Total current liabilities	106,361	121,547
Long-term liabilities		
Bonds with share warrants payable	80,585	53,333
Long-term loans payable	35,219	23,000
Deferred tax liabilities	1,365	1,576
Reserve for severance benefits	2,754	2,925
Other long-term liabilities	3,004	3,472
Total long-term liabilities	122,928	84,306
<b>Total liabilities</b>	<b>229,290</b>	<b>205,854</b>
<b>Net assets</b>		
Shareholders' equity		
Common stock	15,992	15,992
Additional paid-in capital	18,802	29,782
Retained earnings	238,568	275,609
Treasury shares	(52,925)	(43,030)
Total shareholders' equity	220,437	278,354
Accumulated other comprehensive income		
Unrealized gains on available-for-sale securities	4,180	7,635
Gains (losses) on deferred hedges	(13)	(20)
Land revaluation differences	(157)	(157)
Foreign currency translation adjustments	(11,372)	3,955
Total accumulated other comprehensive income	(7,362)	11,413
Subscription rights to shares	958	677
Minority interests	29,174	38,755
<b>Total net assets</b>	<b>243,207</b>	<b>329,201</b>
<b>Total liabilities and net assets</b>	<b>472,497</b>	<b>535,055</b>

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(2) Consolidated statement of income and comprehensive income  
Consolidated statement of income

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
Net sales	428,391	495,771
Cost of sales	233,936	268,743
Gross profits	194,455	227,028
Selling, general and administrative expenses	*1, *2 142,554	*1, *2 167,539
Operating income	51,900	59,488
Non-operating income		
Interest received	740	923
Dividends received	273	287
Foreign exchange gain	–	7,630
Other non-operating income	669	853
Total non-operating income	1,682	9,695
Non-operating expenses		
Interests paid	460	284
Sales discount	4,189	3,727
Foreign exchange losses	464	–
Other non-operating expenses	108	159
Total non-operating expenses	5,222	4,171
Ordinary income	48,361	65,012
Extraordinary income		
Gain on sale of fixed assets	8	42
Other extraordinary income	9	3
Total extraordinary income	17	45
Extraordinary losses		
Losses on disposal of fixed assets	1,334	616
Loss on disaster	553	–
Business structure improvement expenses	*3 616	*3 95
Other extraordinary losses	300	62
Total extraordinary losses	2,805	774
Income before taxes and other adjustments	45,573	64,283
Corporate tax, inhabitant tax and business tax	7,551	9,763
Adjustments on corporate tax, etc.	7,323	5,608
Total corporate tax, etc.	14,875	15,371
Income before minority interests	30,697	48,912
Minority interests	3,716	5,790
Net income	26,981	43,121

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

Consolidated statement of comprehensive income

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
Income before minority interests	30,697	48,912
Other comprehensive income		
Unrealized gains on available-for-sale securities	903	3,455
Gains (losses) on deferred hedges	(8)	11
Foreign currency translation adjustment	(2,055)	19,602
Total other comprehensive income	(1,160)	23,070
Comprehensive income	29,537	71,982
Of which:		
Comprehensive income attributable to owners of the parent	25,733	61,897
Comprehensive income attributable to minority interests	3,803	10,084



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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(3) Consolidated statement of changes in shareholders' equity

	(Millions of Yen)	
	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
<b>Shareholders' Equity</b>		
<b>Capital Stocks</b>		
Balance as of the end of the preceding consolidated fiscal year	15,992	15,992
Balance as of the end of the consolidated fiscal year	15,992	15,992
<b>Additional paid-in capital</b>		
Balance as of the end of preceding consolidated fiscal year	18,802	18,802
<b>Changes during the consolidated fiscal year</b>		
Disposal of treasury stocks	–	10,979
Total changes during the consolidated fiscal year	–	10,979
Balance as of the end of the consolidated fiscal year	18,802	29,782
<b>Retained earnings</b>		
Balance as of the end of the preceding consolidated fiscal year	217,111	238,568
<b>Changes during the consolidated fiscal year</b>		
Payment of dividends	(5,592)	(6,080)
Net income	26,981	43,121
Reversal of differences in land reappraisal value	67	–
Total changes during the consolidated fiscal year	21,456	37,041
Balance as of the end of the consolidated fiscal year	238,568	275,609
<b>Treasury stocks</b>		
Balance as of the end of the preceding consolidated fiscal year	(43,924)	(52,925)
<b>Changes during the consolidated fiscal year</b>		
Acquisition of treasury stocks	(9,001)	(11,001)
Disposal of treasury stocks	–	20,897
Total changes during the consolidated fiscal year	(9,001)	9,895
Balance as of the end of the consolidated fiscal year	(52,925)	(43,030)
<b>Total shareholders' equity</b>		
Balance as of the end of the preceding consolidated fiscal year	207,981	220,437
<b>Changes during the consolidated fiscal year</b>		
Payment of dividends	(5,592)	(6,080)
Net income	26,981	43,121
Acquisition of treasury stocks	(9,001)	(11,001)
Disposal of treasury stocks	–	31,877
Reversal of differences in land reappraisal value	67	–
Total changes during the consolidated fiscal year	12,455	57,917
Balance as of the end of the consolidated fiscal year	220,437	278,354

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
<b>Accumulated other comprehensive income</b>		
Unrealized gains (losses) on available-for-sale securities		
Balance as of the end of the preceding consolidated fiscal year	3,276	4,180
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	903	3,455
Total changes during the consolidated fiscal year	903	3,455
Balance as of the end of the consolidated fiscal year	4,180	7,635
Gains (losses) on deferred hedges		
Balance as of the end of the preceding consolidated fiscal year	(13)	(13)
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	(0)	(6)
Total changes during the consolidated fiscal year	(0)	(6)
Balance as of the end of the consolidated fiscal year	(13)	(20)
Land revaluation difference		
Balance as of the end of the preceding consolidated fiscal year	(89)	(157)
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	(67)	–
Total changes during the consolidated fiscal year	(67)	–
Balance as of the end of the consolidated fiscal year	(157)	(157)
Foreign currency translation adjustment		
Balance as of the end of the preceding consolidated fiscal year	(9,220)	(11,372)
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	(2,151)	15,327
Total changes during the consolidated fiscal year	(2,151)	15,327
Balance as of the end of the consolidated fiscal year	(11,372)	3,955
Total accumulated other comprehensive income		
Balance as of the end of the preceding consolidated fiscal year	(6,047)	(7,362)
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	(1,315)	18,776
Total changes during the consolidated fiscal year	(1,315)	18,776
Balance as of the end of the consolidated fiscal year	(7,362)	11,413
Subscription rights to shares		
Balance as of the end of the preceding consolidated fiscal year	288	958
Changes during the consolidated fiscal year		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	669	(281)
Total changes during the consolidated fiscal year	669	(281)
Balance as of the end of the consolidated fiscal year	958	677

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
<b>Minority interests</b>		
Balance as of the end of the preceding consolidated fiscal year	17,408	29,174
<b>Changes during the consolidated fiscal year</b>		
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	11,765	9,581
Total changes during the consolidated fiscal year	11,765	9,581
Balance as of the end of the consolidated fiscal year	29,174	38,755
<b>Total net assets</b>		
Balance as of the end of the preceding consolidated fiscal year	219,632	243,207
<b>Changes during the consolidated fiscal year</b>		
Payment of dividends	(5,592)	(6,080)
Net income	26,981	43,121
Acquisition of treasury stocks	(9,001)	(11,001)
Disposal of treasury stocks	–	31,877
Reversal of differences in land reappraisal value	67	–
Changes (net amount) of items other than shareholders' equity during the consolidated fiscal year	11,119	28,076
Total changes during the consolidated fiscal year	23,575	85,993
Balance as of the end of the consolidated fiscal year	243,207	329,201

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(4) Consolidated statement of cash flows

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
<b>Cash flows from operating activities</b>		
Income before tax and other adjustments	45,573	64,283
Depreciation charges	13,257	16,814
Amortization of goodwill	3,899	4,239
Receipt of interests and dividends	(1,013)	(1,211)
Payment of interests	460	284
Foreign exchange losses (gains)	(16)	(6,117)
Losses (gains) on sale of tangible fixed assets	1,326	566
Decrease (Increase) in trade receivables	(2,069)	(4,436)
Decrease (Increase) in inventories	(4,921)	(7,344)
Increase (Decrease) in trade payables	3,988	5,690
Increase (Decrease) in other current liabilities	1,658	3,151
Other	1,139	2,416
Sub-total	63,282	78,336
Interests and dividends received	1,030	1,222
Interests paid	(482)	(322)
Refunds of corporate taxes, etc. received	3,062	1,393
Corporate taxes, etc. paid	(7,322)	(11,871)
Cash flows from operating activities	59,570	68,758
<b>Cash flows from investing activities</b>		
Payments into time deposits	(6,300)	(20,543)
Proceeds from withdrawal of time deposits	4,312	12,360
Expenditure on acquisition of marketable securities	(12,299)	(6,798)
Income from sale and redemption of marketable securities	10,083	10,198
Expenditure on acquisition of tangible fixed assets	(26,137)	(47,875)
Income from sale of tangible fixed assets	866	170
Expenditure on acquisition of intangible fixed assets	(484)	(836)
Expenditure on acquisition of investment securities	(1,040)	(11)
Expenditure on purchase of affiliates' stocks	(28,344)	–
Other	482	30
Cash flows from investing activities	(58,861)	(53,304)

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Millions of Yen)

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012 – March 31, 2013)
Cash flows from financing activities		
Increase (Decrease) in short-term loans payable	(6,822)	(2,029)
Expenditure on repayment of long-term debt	(13,830)	(12,874)
Expenditure on acquisition of treasury stocks	(9,001)	(11,001)
Dividends paid	(5,584)	(6,078)
Dividends paid to minority shareholders	(1,148)	(1,078)
Income from payments by minority shareholders	—	519
Proceeds from exercise of stock option	—	4,048
Other	(126)	(159)
Cash flows from financing activities	(36,513)	(28,653)
Currency translation effect on cash and cash equivalents	(1,278)	5,484
Increase (Decrease) in cash and cash equivalents	(37,081)	(7,714)
Amount of cash and cash equivalents outstanding at beginning of period	113,007	75,926
Amount of cash and cash equivalents outstanding at end of period	75,926	68,211

## (5) Notes to consolidated financial statements

(Note regarding the Company's position as a going concern)

Not applicable

(Material accounting policies concerning the preparation of consolidated financial statements)

Matters related to the scope of consolidation

Number of consolidated subsidiaries: 43

(Change in presentation methods)

(Consolidated statement of income)

1. "Gain on sales of invested marketable securities" in "Extraordinary income" presented separately in the previous consolidated fiscal year is below 10/100 of the total of "Extraordinary income." It is accordingly included and presented in "Other extraordinary income" from the current consolidated fiscal year. To present the change in the presentation method, the consolidated financial statements for the previous consolidated fiscal year are reclassified.  
As a result, ¥8 million presented in "Gains on sales of investment securities" in "Extraordinary income" in the consolidated statement of income for the previous consolidated fiscal year is reclassified into "Other extraordinary income."
2. "Loss on valuation of investment securities" in "Extraordinary losses" presented separately in the previous consolidated fiscal year has become insignificant in terms of monetary amount. It is accordingly included and presented in "Other extraordinary losses" from the current consolidated fiscal year. To reflect the change in the presentation method, the consolidated financial statements for the previous consolidated fiscal year are reclassified.  
As a result, ¥107 million presented in "Loss on valuation of investment securities" in "Extraordinary losses" in the consolidated statement of income for the previous consolidated fiscal year is reclassified into "Other extraordinary losses."
3. "Refunds of corporate tax, etc." presented separately in the previous consolidated fiscal year has become insignificant in terms of monetary amount. It is accordingly included and presented in "Corporate tax, inhabitant tax and business tax" from the current consolidated fiscal year. To reflect the change in the presentation method, the consolidated financial statements for the previous consolidated fiscal year are reclassified.  
As a result, a negative ¥283 million presented in "Refunds of corporate tax, etc." in the consolidated statement of income for the previous consolidated fiscal is reclassified into "Corporate tax, inhabitant tax and business tax."

(Consolidated statement of cash flow)

1. "Increase (Decrease) in allowance for bad debts," "Increase (Decrease) in reserve for employee severance benefits," and "Losses (Gains) on sale and valuation of investment securities" presented separately in "Cash flows from operating activities" for the previous consolidated fiscal year have become insignificant in terms of monetary amount. They are accordingly included and presented in "Other" from the current consolidated fiscal year. In addition, "Foreign exchange losses (gains)" included in "Other" in "Cash flows from operating activities" for the previous consolidated fiscal year has become significant in terms of monetary account. It is accordingly presented separately from the current consolidated fiscal year.  
As a result, ¥13 million presented in "Increase (Decrease) in allowance for bad debts," ¥176 million presented in "Increase (Decrease) in reserve for employee severance benefits," ¥98 million presented in "Losses (Gains) on sale and valuation of investment securities" and ¥833 million presented in "Other" in the consolidated statement of cash flow for the previous consolidated fiscal year are reclassified into "Foreign exchange losses (gains)," which posted gains of ¥16 million, and "Other," which posted ¥1,139 million.
2. "Income from sale and redemption of investment securities" presented separately in "Cash flows from

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

investing activities” for the previous consolidated fiscal year has become insignificant in terms of monetary amount. It is accordingly included and presented in “Other” from the current consolidated fiscal year. To reflect the change in the presentation method, the consolidated financial statements for the previous consolidated fiscal year are reclassified.

As a result, ¥258 million presented in “Income from sale and redemption of investment securities” in the consolidated statement of cash flow for the previous consolidated fiscal year is reclassified into “Other.”

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Consolidated balance sheet)

\*1 Accumulated depreciation of tangible fixed assets

(Yen)

FY2012 (as of March 31, 2012)		FY2013 (as of March 31, 2013)	
Accumulated depreciation of tangible fixed assets	155,828 mil.	Accumulated depreciation of tangible fixed assets	172,986 mil.

(Consolidated statement of income)

\*1 Major items constituting selling, general and administrative expenses

(Yen)

FY2012 (April 1, 2011 – March 31, 2012)		FY2013 (April 1, 2012 – March 31, 2013)	
Advertisement costs	13,705 mil.	Advertisement costs	15,796 mil.
Salaries and bonuses to employees	13,807 mil.	Salaries and bonuses to employees	16,535 mil.
Allowance for bonuses transferred	1,624 mil.	Allowance for bonuses transferred	1,656 mil.
Employee retirement benefits	1,341 mil.	Employee retirement benefits	1,537 mil.
Depreciation charges	1,464 mil.	Depreciation charges	2,050 mil.
Sales promotion expense	57,408 mil.	Sales promotion expense	70,137 mil.
Sales-related transportation expense	21,467 mil.	Sales-related transportation expense	24,336 mil.

\*2 Research and development expenses included in general and administrative expenses incurred in the preceding fiscal year were:

(Yen)

FY2012 (April 1, 2011 – March 31, 2012)		FY2013 (April 1, 2012 – March 31, 2013)	
General and administrative expenses	4,733 mil.	General and administrative expenses	5,098 mil.

\*3 Business structure improvement expenses in FY2012 and FY2013 are expenses incurred in relation to the reorganization of the personal care business segment.



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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Segment information, etc.)

[Segment Information]

1. Outline of reporting segments

(1) How to decide reporting segments

The Company's reporting segments shall be part of its organizational units whose financial information is individually available, and shall be subject to regular review by its Board of Directors for the purpose of deciding the allocation of its managerial resources and evaluating its business performance.

The Company is composed of three businesses, namely the personal care business, the pet care business and other businesses, as its basic units, and has been engaged in its business activities by comprehensively developing domestic and overseas strategies by business unit.

Therefore, the "personal care business," the "pet care business," and "other businesses" constitute the Company's reporting segments.

(2) Type of products and services for each reporting segment

The Company has manufactured and sold baby care products, feminine care products, health care products, and clean-and-fresh products in the "personal care business." In the "pet care business," the Company has manufactured and sold pet food products and pet toiletry products. In "other businesses," the Company has manufactured and sold industrial materials, etc.

2. Methods of calculating the amount of sales, profits/losses, assets, liabilities, and other items by reporting segment

Accounting methods for reporting segments are nearly the same as those of "material matters affecting the preparation of consolidated financial statements" in the most recent securities report (*yukashoukenhoukokusho*, filed June 27, 2012).

3. Information concerning the amount of sales, profits/losses, assets, liabilities and other items by reporting segment

For Preceding Consolidated Fiscal Year under Review (April 1, 2011 – March 31, 2012)

(Millions of Yen)

	Reporting segment				Elimination or Company-wide	Consolidation
	Personal care	Pet care	Other	Total		
Sales						
Sales to external customers	362,885	59,557	5,948	428,391	—	428,391
Internal sales or transfers across segments	—	—	20	20	(20)	—
<b>Total</b>	<b>362,885</b>	<b>59,557</b>	<b>5,969</b>	<b>428,411</b>	<b>(20)</b>	<b>428,391</b>
Segment income (operating income)	48,214	3,173	487	51,875	25	51,900
Segment assets	332,205	96,878	25,146	454,229	18,267	472,497
Others						
Depreciation charge	11,920	1,212	124	13,257	—	13,257
Amortization of goodwill	833	3,065	—	3,899	—	3,899
Increase in tangible and intangible fixed assets	42,588	26,785	125	69,498	—	69,498

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For Consolidated Fiscal Year under Review (April 1, 2012 – March 31, 2013)

(Millions of Yen)

	Reporting segment				Elimination or Company-wide	Consolidation
	Personal care	Pet care	Other	Total		
Sales						
Sales to external customers	417,187	73,182	5,401	495,771	—	495,771
Internal sales or transfers across segments	—	—	23	23	(23)	—
Total	417,187	73,182	5,424	495,795	(23)	495,771
Segment income (operating income)	55,478	3,618	360	59,457	31	59,488
Segment assets	417,923	83,708	23,818	525,449	9,605	535,055
Others						
Depreciation charge	14,453	2,182	178	16,814	—	16,814
Amortization of goodwill	1,369	2,870	—	4,239	—	4,239
Increase in tangible and intangible fixed assets	50,920	1,325	94	52,340	—	52,340

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Per-share information)

(Yen)

FY2012 (April 1, 2011 – March 31, 2012)		FY2013 (April 1, 2012 – March 31, 2013)	
Net assets per share	1,156.46	Net assets per share	1,521.78
Net income per share	144.95	Net income per share	233.75
Net income per share-diluted	130.05	Net income per share-diluted	209.56

(Note 1) The calculation basis for net income per share and net income per share-diluted is as follows:

	FY2012 (April 1, 2011 – March 31, 2012)	FY2013 (April 1, 2012– March 31, 2013)
Net income per share — basic:		
Net income reported in the consolidated income statement (Millions of Yen)	26,981	43,121
Amount not attributable to common stock holders (Millions of Yen)	—	—
Net income relevant to common stock (Millions of Yen)	26,981	43,121
Average number of common stocks during period (Thousands of shares)	186,144	184,479
Net income per share — diluted		
Adjustment for net income (Millions of Yen)	(57)	(34)
Of which interest on bonds	(57)	(34)
Increase in the number of common stock (Thousands of shares)	20,883	21,127
Of which the number of zero coupon convertible bonds	20,729	20,470
Of which the number of subscription rights to shares	154	657
Outline of potential stock which, due to the absence of any dilutive effect, was not included in the computation of the amount of net income per share after adjustment for residual income	—	—

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Unicharm Corporation (8113) Consolidated Financial Results for FY2013

(Note 2) Calculation basis for net assets per share is as follows:

	The End of Preceding Consolidated Fiscal Year (March 31, 2012)	The End of Consolidated Fiscal Year under Review (March 31, 2013)
Total of net assets reported in the consolidated balance sheet (Millions of Yen)	243,207	329,201
Main items of the difference (Millions of Yen)		
Of which subscription rights to shares	958	677
Of which minority interests	29,174	38,755
Net assets relevant to common stock (Millions of Yen)	213,074	289,767
Number of common stock used to calculate net asset per share (Thousands of shares)	184,247	190,413

(Significant subsequent events)

(Advance redemption of convertible bonds with share warrants)

Regarding the Zero Coupon Convertible Bonds due 2013 that the Company issued on September 24, 2010 (“the Bonds”), the conditions of the 120% call option provision stipulated in the Bonds Issuance Guideline were met as of February 25, 2013. Accordingly, since the date, the Company has acquired the right to exercise advance redemption of all of the outstanding Bonds at 100% of the face value. As of April 8, 2013, the Company decided to exercise the said right.

1. Bonds to be redeemed in advance

Zero Coupon Convertible Bonds due 2013

2. Date of advance redemption

May 10, 2013

3. Last day for conversion requests

May 7, 2013

4. Reason for advance redemption

Conditions were met to exercise the 120% call option provision stipulated in the issuing guidelines for the Bonds

5. Description of advance redemption

(1) Total amount of advance redemption

All of the outstanding Bonds

\* Bonds outstanding as of April 5, 2013: ¥16,220 million (face value)

(2) Advance redemption price

100% of face value of the Bonds

6. Method of raising a fund for redemption

The Company assumes that all of the Bonds are converted into stock before redemption. If a fund is necessary to be raised, the Company plans to borrow such fund from financial institutions.